2020 vs. 2010: Summary of Key Differences

Fundamentals

- Classification of pooled funds is key: Broad Distribution Pooled Fund (BDPF) vs. Limited Distribution Fund (LDPF)
- Terminology: prospective client (composites) vs. prospective investor (pooled funds)

Input Data & Calculations

- Expanded use of money-weighted returns (if certain criteria met)
- Allowed to estimate transaction costs when actual transaction costs not known (e.g., wrap fee composites)
- Returns must be presented with and without lines of credit (private investments) in some situations

Composite Construction

- Flexibility moving accounts to/from composite (e.g., for private wealth)
- Carve-outs with allocated
 cash are back; allowed to
 synthetically allocate cash.
 Firm must create composites
 of standalone portfolios,
 when they exist, in parallel
 with composites utilizing
 carve-outs.

Presentations

- "Compliant Presentation" now called "GIPS
 Report." Different GIPS reports for composites
 versus pooled funds (when pooled fund doesn't
 reside in a composite), and for TWR versus MWR
- Must disclose inception date
- Required to update GIPS Reports for marketed composites within 12 months
- Allowed to report combined "firm and advisory assets"
- Must disclose if use estimated transaction costs and methodology used

- Portability: Firm now has a choice whether to port
- Policies and procedures need to be updated for 2020. Important changes include requirement to provide GIPS Reports to all prospects when they <u>initially</u> become prospects.
- Firm must be able to demonstrate
 how it made every reasonable
 effort to provide a GIPS Report to a
 prospect
- Firm is not required to provide a GIPS report to a BDPF prospect
- Records must be available within a reasonable time frame.

- Returns without side pockets no longer required (hedge funds)
- Must present composite overlay exposure
- Valuation and return calculation frequency more considerate of firm profile
- A firm can use model investment management fees, only if such returns would be equal to or lower than those using actual investment management fees

- Pooled funds do not need to be in a composite, if the strategy is not offered as a segregated account.
- If a pooled fund is managed differently from segregated accounts, it may be excluded from the composite.
- Non-marketed strategies of discretionary accounts must have a composite and should have a composite report

- Revised compliance statement and new trademark language
- Must show firm and composite assets
- Updates to various required disclosures including standard deviation, fee schedules, sunset provisions
- Required to only present SI-MWR for most recent period end (private investments)
- When presenting more than one benchmark, must include all required information (e.g., 36-month standard deviation).

