



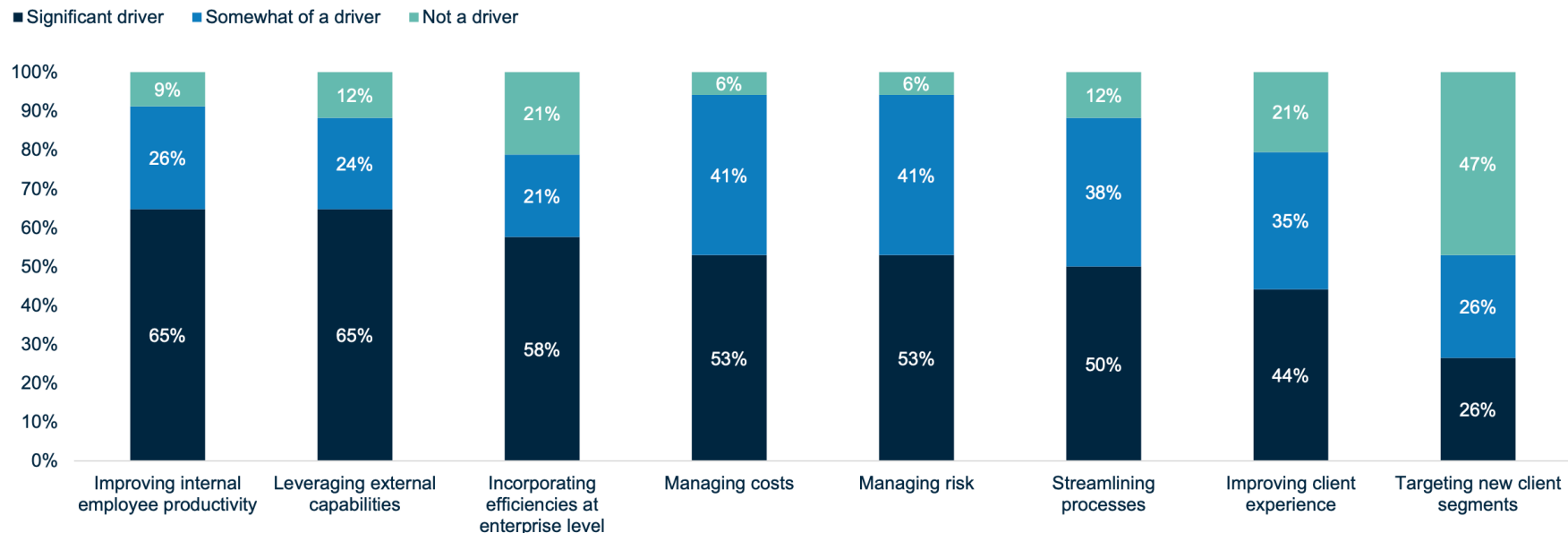
ARCHER

Benefits & Pitfalls of Outsourcing

To Outsource or Not to Outsource?

With the opportunity for emerging managers to outsource every part of their business beyond asset management, how do they evaluate which functions to outsource and which handle in house? How do allocators account for outsourcing decisions when selecting managers?

Primary Drivers Behind Outsourcing Decisions, 2022



BENEFITS

- Expertise & specialization
- Cost savings
- Manage risk
- Scalability
- Flexibility
- Focus on core competencies
- Access to advanced technology and processes

PITFALLS

- Loss of control
- Security & data privacy risk
- Communication & coordination challenges
- Potential service quality issues
- Cultural alignment & integration

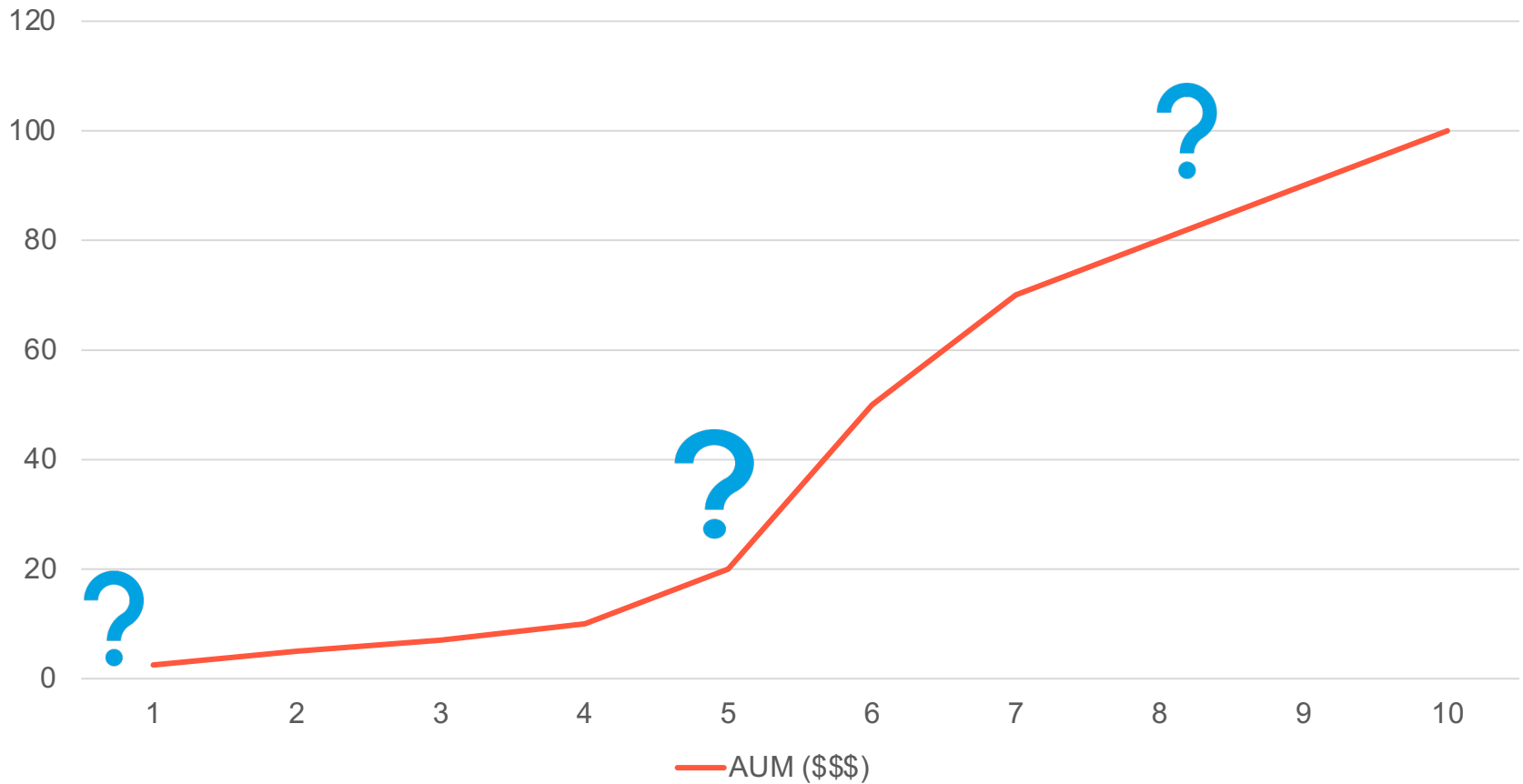
GWC

GET IT

WANT IT

CAPACITY TO DO IT

Growth Trajectory



PITFALLS

SOFTEN THE LANDING

Loss of control



Seek transparency

Security & data privacy risk



Cyber coverage, P&P

Communication & coordination challenges



Accountability and clarity on roles and requirements

Potential service quality issues or concerns



SLAs, effective management meetings

Cultural alignment & integration



Work smart, together