#### A Return Formula That Doesn't Always Work

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#### Return formulas tend to be pretty simple



#### You're no doubt familiar with:

$$R^{ModifiedDietz} = \frac{V_E - V_0 - \sum C_i}{V_0 + \sum W_i \times C_i}$$

$$R^{Exact} = \frac{V_E}{V_0} - 1$$



#### You've probably seen this one, too

Sum product of the  $R = \frac{\sum_{i=1}^{n} v_{0,i} \times r_i}{4}$ sub-portfolio returns Divided by the portfolio's starting value



#### Jose Menchero has often used this form

E.g., from Menchero, Jose G. 2000/2001. "A Fully Geometric Approach to Performance Attribution." *The Journal of Performance Measurement*. Winter.

"The portfolio return  $R_t$  for a single period t can be written as the weighted average return of N sectors

$$R_t = \sum_{i=1}^N w_{it} r_{it}$$

"where w<sub>it</sub> and r<sub>it</sub> are the portfolio weights and returns for sector *i*."



# Problem w/this formula: it doesn't account for <u>cash flows</u>. So, we expand it a bit:

$$R = \frac{\sum_{i=1}^{n} \left( v_{0,i} + \sum_{j=0}^{m} w_{i,j} \times c_{i,j} \right) \times r_i}{\sum_{i=1}^{n} \left( v_{0,i} + \sum_{j=0}^{m} w_{i,j} \times c_{i,j} \right)}$$



If used daily, it *should* yield an exact return <u>BUT</u>, it won't in some cases

Thus, this talk

I'll discuss three scenarios where it fails



#### #1: Mixed Weighted Model Problem

- Some use start-of-day (SOD) for all flows
- Some use end-of-day (EOD) for all flows
- But an increasing number use:
  - SOD for inflows
  - EOD for outflows
- Thus, the "mixed weighting method"



#### Non-Mixed; using EOD for all flows

Case #1: A case where both inflows and outflows use the same cash flow weighting method (EOD)								
Security	V <sub>0</sub>	V <sub>e</sub>	С	W (for flow)	Wtd Flow	Weight	R	
A	100,000.00	130,000.00	25,000.00	0.00	0.00	0.20	5.0000%	
В	400,000.00	377,000.00	(25,000.00)	0.00	0.00	0.80	0.5000%	
Portfolio (asset-wt)	500,000.00	507,000.00	0.00	n/a			1.4000%	
Portfolio (exact)	500,000.00	507,000.00	0.00	n/a			1.4000%	

$$r_{i} = \frac{v_{E,i} + v_{0,i} + c_{i}}{v_{0,i}}$$



#### Using Mixed-Weighting

Case #2: A case where inflows are treated as SOD and outflows as EOD								
Security	V <sub>0</sub>	V <sub>e</sub>	С	W (for flow)	Wtd Flow	Weight	R	
A	100,000.00	130,000.00	25,000.00	1.0000	25,000.00	0.24	4.0000%	
В	400,000.00	377,000.00	(25,000.00)	0.00	0.00	0.76	0.5000%	
Portfolio (asset-wt)	500,000.00	507,000.00	0.00	n/a	25,000.00	1.00	1.3333%	
Portfolio (exact)	500,000.00	507,000.00	0.00	n/a			1.4000%	

$$r_{i}^{EOD} = \frac{v_{E,i} + v_{0,i} + c_{i}}{v_{0,i}}$$

$$r_i^{SOD} = \frac{v_{E,i} + v_{0,i} + C_i}{v_{0,i} + C_i}$$



#### #2: Not everything is included

 What if our portfolio includes securities that are not at the discretion of the manager: perhaps their legacy holdings that the client wants included in the portfolio. If these securities are excluded from the portfolio's return, we might have a different sort of problem.



#### Legacy asset included

Case # 3: A legacy security included; same cash flow method (EOD)							
Security	V <sub>0</sub>	V <sub>e</sub>	С	W (for flow)	Wtd Flow	Weight	R
A	100,000.00	100,100.00	0.00	0.00	0.00	0.18	0.1000%
В	400,000.00	400,100.00	0.00	0.00	0.00	0.73	0.0250%
Legacy security	50,000.00	50,100.00	(1,000.00)	0.00	0.00	0.09	2.2000%
Cash	0.00	1,000.00	1,000.00	0.00	0.00	0.00	0.0000%
Portfolio (asset-wt)	550,000.00	551,300.00	0.00	n/a			0.2364%
Portfolio (exact)	550,000.00	551,300.00	0.00	n/a	1		0.2364%



#### Legacy asset excluded

Case # 4: A legacy security excluded; same cash flow method (EOD)								
Security	V <sub>0</sub>	V <sub>e</sub>	С	W (for flow)	Wtd Flow	Weight	R	
A	100,000.00	100,100.00	0.00	0.00	0.00	0.20	0.1000%	
В	400,000.00	400,100.00	0.00	0.00	0.00	0.80	0.0250%	
Cash	0.00	1,000.00	1,000.00	0.00	0.00	0.00	0.0000%	
Portfolio (asset-wt)	500,000.00	501,200.00	0.00	n/a			0.0400%	
Portfolio (exact)	500,000.00	501,200.00	0.00	n/a		1	0.2400%	



#### #3: Sub-portfolio transactions don't pair-off

- If the firm isn't diligent about ensuring both sides of a trade are done on the same day.
- E.g., the buy of a security and the sale of cash (perhaps from a money market)
  - With daily, transactions are missing
  - With monthly, the cash flow weighing formulas are different
- In both cases, we get errors



#### This formula

$$R = \frac{\sum_{i=1}^{n} \left( v_{0,i} + \sum_{j=0}^{m} w_{i,j} \times c_{i,j} \right) \times r_i}{\sum_{i=1}^{n} \left( v_{0,i} + \sum_{j=0}^{m} w_{i,j} \times c_{i,j} \right)}$$

- Expects sub-portfolio transactions to pair-off
- If they don't the returns will be inaccurate.



#### Monthly: likely more challenging than daily

- In the above examples, returns were calculated on a single day, thus the asset-weighted approach was compared with an exact time-weighted return.
- If we use it to derive returns on a monthly basis, thus as an approximation method, the situation gets even worse, as the likelihood of internal cash flows occurring increases.



#### My experience

- First, I always question the use of the method to derive the overall portfolio return from the sumproduct of the portfolio's sub-portfolio transactions
- It is unnecessary, and often results in errors



#### Have I found problems? Yes!

- First time, a UK client, who wanted me to verify their portfolio returns for a year.
- No external flows; so, should have been easy; but:
  - The sub-portfolio transactions didn't pair-off properly
  - And the results were skewed positively
- Second (recent), a long-standing GIPS<sup>®</sup> verification client, who switched to a system that uses this approach.
  - The client is unable to pair-off the transactions
  - It's been months, and they're still not verified





Nothing to be gained from this approach, so why use it? You'll run the risk of errors.



## YOUR THOUGHTS?









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